



# It's about **SOLUTIONS**

Inside our innovative solutions related to different applications your business will find new ways to generate better results.

[www.nearshore-romania.com](http://www.nearshore-romania.com)



Objective: software applications to improve process efficiency trough complete and complex services from requirements -> development-> implementation -> maintenance.

**What's in it for you:**

- Reduced complexity of IT services management
- Optimized costs
- Support for the business evolution

**Oracle e-Business Suite**

Our Business solutions surrounding our core competence in Oracle range from application services to procurement outsourcing.

Our development center in Romania, at Sibiu, can considerably reduce the overall cost, **accelerate implementations** and enable effective services, providing superior value to customers.

**Business impact**

Our service offerings provide substantial impact to our customers through:

- \* Sustained cost savings
- \* Improved operational efficiencies
- \* Enabled Business transformation

**CUSTOMERS SERVICES**

Value Added Services with Sustainable Cost Saving

**EXTENDED APPS**

- Application Support
- DBA Services
- Enhancement Services
- Testing Services

**APPLICATION OUTSOURCING**

- Application Hosting
- Application Management
- Application Development

**PROFESIONAL Services**

- Application Implementation Services
- Application Upgrade Services

**Business + Technology  
Oracle Software Licensing**

Oracle EBS

**ORACLE SOLUTIONS**

Oracle Database

Oracle BI

Oracle Fusion

**Lotus Notes - Domino**

Our team has proved its capabilities and skillset in IBM Lotus Technologies. We are proud of our ability to provide our clients with quick results, value for money and return on investment, by providing software services in Lotus which is ready to design, implement and deploy Lotus solutions successfully.

While working on Lotus Notes-Domino application development, our team has undertaken various application development and integration projects. For this we have worked with Lotus Notes and Lotus Domino starting with its 4th version to the latest releases.

**Lotus Notes - Domino**

- Design/development of large highly-scalable applications
- Mobilizing on mobile devices
- Consuming Web Services from within applications
- Web application development
- Integrating MS Office with Lotus

**Domino Server Services**

- Installation
- Maintenance
- Migration of Domino server
- Migration of applications
- Migration of Domino mails

**Maintenance**

- Onsite management services
- Remote management services

## SharePoint

Our team implements and deploys Microsoft Sharepoint Services at client premises in order to help them improve employee productivity and efficiency of their business processes.



We have a team of outstanding .NET developers who develop our commercially available SharePoint add-ins that are also available to work with you to meet the specific requirements of your organization.

### Web Part Development

- custom web parts, administrative tools and support for development projects.
- Integrating MS Office with Lotus Notes applications

### Intranet-Extranet-Internet

- Intranet planning, design, development
- Extranet design and deployment
- Public-facing site development

### Workflow

- InfoPath form development
- Workflow development
- Process improvement

## Liferay

Our Liferay consulting services enable customers to leverage the power of real-time information and collaboration to gain numerous organizational and business benefits.



Our Liferay portal consulting services and solutions enable our clients to streamline operations, enhance partner and supplier relations, build social communities, and help improve customer loyalty by enabling self-service capabilities.

Based on our field experience, we offer the depth of expertise in the Liferay Portal platform that you need to succeed.

Our portal consulting services provide robust, easy-to-maintain and cost-effective alternatives to proprietary applications.

### Know How

- Liferay Portal implementation
- Liferay Social Office implementation
- Liferay Portal jump start package
- Liferay customization, deployment, integration
- Custom portlet development
- Specialized Liferay support

## Top 5 Reasons

### Nearshoring with us

- Cost Reduction - up to 50%
- Customization - Solutions according your needs
- Experience - Understanding customer's demands.
- Quality - Skilled engineers + working procedures
- Control - Budget, reports and schedules over all project phases.

### Technical Expertise

- Java / Java SE ;
- MS.NET;
- Power Builder;
- Mobile Applications;

### Experience

- since 1994 on the market
- core team - together in last 10 years
- hundreds of project delivered
- team members are certified on different technologies: i.e. Java, Microsoft, IBM, Oracle

### By outsourcing part of your projects, you can

- Offload your legacy systems maintenance in order to free up your local staff to address more important and sensitive issues
- Nearshore your conversion projects. Technology platform and tooling conversions are now possible without overburdening your current staff.
- Complete projects that will not fit into your current time frame. Move the overloading projects offshore and concentrate only on the projects you consider critical

## Mobile Development

Our **dedicated Mobile Software team of developers** builds for you **customized Mobile Apps** that perform as expected. We are committed to provide the best solutions in Mobile Applications, bridging the WWW with the **Mobile Application World**.



We provide Mobile Application Development platform including Windows Mobile Application, Mobile enabled website development, J2ME, Android - Google mobile, iPhone Mobile Application Development.

### Know How

- Connected and Disconnected Mode Application
- Synchronization with your Enterprise Database SQL / Oracle
- SQL Mobile & Oracle Lite Support
- Integration with Enterprise Database using XML / Replication
- Windows Mobile 5.6/6.0/7.0 Development
- Mobile enabled website development
- J2ME based Mobile Application Development
- iPhone Mobile Application Development

|                               | Off Shore                       | Near Shore         |
|-------------------------------|---------------------------------|--------------------|
| Project leaders               | 2<br>One on site + one off site | 1<br>Mobile        |
| On site Team                  | 40%                             | 20%                |
| Off site Team                 | 60%                             | 80%                |
| Time difference               | 10 - 12 hours                   | 1 - 2 hours        |
| Travel cost<br>Time/Air plain | +20 hours<br>1500 EUR minimum   | 3 hours<br>450 EUR |

Off shore vs Near shore



### Knowledge mobility is the impetus for innovation.

We closely collaborate with national and international organizations. To provide premium services for our customers we understand to **train and keep our employees with the latest information from IT industry.**

#### Microsoft

Since 2001 Ropardo has understood to provide the best experience to its customers that are using Microsoft platforms. In order to do that, we became Microsoft Certified Partner in 2001 and we certified our first application as Microsoft Certified Product in 2005.



Our staff participates to technical trainings and periodically sustains certification exams with the purpose to provide our customers the best services using Microsoft technology.

#### Oracle

We assure that:

- Oracle products are delivered at high standards
- Technology competences - install and administrate
- Oracle databases and applications
- ERP competence - complex implementation of Oracle e Business Suite



#### IBM Business Partner

IBM Business Partner since 2001:

- IBM/Lotus software certifications.
- Products and services corresponding to IBM quality demands
- Competence in implementing IBM technologies



#### JAVA Technology

The latest certification exam from Oracle (Sun Microsystems) certifies that our programmers are experienced users of Java.

Successfully achieving this certification provides clear evidence that our team can create Java technology applications that run on server and desktop systems using JavaSE and J2EE.



#### ISTQB - Testing

Testing is more that bug fixing....

Our testing team achieve different levels on ISTQB exams.



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