It's about developing software on TIME

It's about achieving high QUALITY

It's about working with the right BUDGET

nearshore-romania.com

The competencies and experience of the nearshore-romania team ensure top quality at competitive prices.

www.nearshore-romania.com

Skilled people, know how, fair prices and controlled risk - this is what you should expect from us.

65% of technical staff works in the Dedicated Team model.

Our team has the talent to transpose the client's vision into efficient business based on high quality.

Objective: software applications to improve process efficiency trough complete and complex services from requirements -> development-> implementation -> maintenance.

What's in it for you:

- Reduced complexity of IT services management
- Optimized costs
- Support for the business evolution

Individual software development

High Quality - Trust Services - Increased Performances

Our customers appreciate:

Expertise and soft skills that go hand in hand. It is our belief that guide us in offering solutions tailored on customers' needs.
It can be either a complex or standard solution, but the result is always on the benefit of customers.

Software Consulting

- Requirements management
- System Analyze
- Risk analyze
- Process management

Software Development

- Software architecture design
- Software implementation
- Software test
- Project management

Software Services

- User training
- Software maintenance
- Software reengineering
- Project performance tuning

Testing / Code Review

- Functional testing
- Unit testing
- Automated testing
- Load/Performance analyze

IT Managed Services

Increased efficiency through SLAs

Organizations are permanently searching to maintain a perfect balance between production and costs around application portfolio. Business needs the change entailing portfolio growth.

We can help. Our service level agreements are flexible to change: we will involve in your tasks to the extent you decide, but always complying to your expectation level of efficiency.

Our model addresses the following aspects of managed services in outsourcing:

Service Management

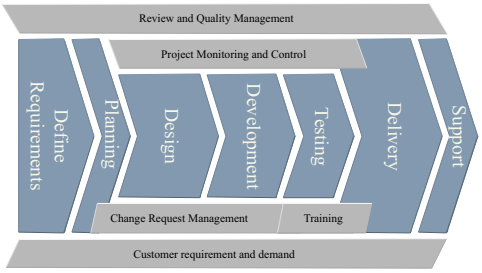
- SLA management and monitoring
- Requirements management
- Configuration management
- Transition management
- Communication management
- QA management
- Risk management
- Change management

Production Support

- Emergency fixes
- Application continuity
- Application monitoring
- DB monitoring
- Software infrastructure monitoring
- 24x7 Support

Maintenance & Enhancement

- Minor enhancement
- Incremental enhancement
- Corrective maintenance
- Preventive maintenance
- Data warehouse
- DB Administration
- Servers Administration
- Security



All phases are supported by IT infrastructure – that means we are in control of process.

Our Processes

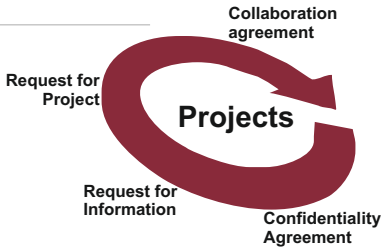
Our processes are project oriented and we are using different approach for each project that we have to develop for our customers.

We like to *Keep IT Simple*, that is why we are always looking for best process that will sustain a successful project.
For that our team natural incorporates **agile methods** (RUP, Scrum) in our working processes.

Quality

Quality assurance is considered by us in all the processes within the company and in every activity directly related to nearshore / offshore software outsourcing projects: analysis, design, development, testing, preparing documentation, installing, training, maintenance and support.

All activities are conducted according to project management methodologies and the PDCA (plan-do-check-act) principle.



Collaboration Startup

To make it a pleasure to work with us, we defined the steps for collaboration startup. Some steps can be combined or their order can be changed.

Collaboration Models

We believe in building long-term business relationships based on mutual trust and respect.
Choose from the three business models we offer the one which best suits your needs. We will adapt it as per your requirements or we can define a mixed business model.

Time & Material
Turnkey Projects
Strategic Partnership – Dedicated facilities / team
Mix Model

Our customers about us

"Two years ago, we were looking for a software solution for our over 65000 points of sale (POS) to be installed at our customer (Italian post). Your team provided a functional application, including testing and implementation, within 10 months from the hick-off date of the project. We found in this team a reliable nearshoring partner, who understood our demands and helped us accomplish our goals within schedule and with substantial savings. Effective, efficient and economic software nearshoring. This is our experience in collaborating with you"

Customer: L'informatica Italy; Italian Poste

This project was developed using Microsoft technologies: Visual Basic, ADO and MSSQL technologies.

"MAFOTools GmbH, Germany, represented by the General Manager Michael Gammel, certifies the efficient services provided by your team. In the last two years we had a good collaboration with you in MAFOTools Audi and MAFOTools I&M projects. The development and the implementation of projects were done according to a schedule established together. You proved seriousness and consciousness when accomplishing the objectives of the project, realizing this with high professional specialists. In this project, your specialists also provided the technical assistance when it was necessary and organized the training sessions for our employees."

Customer: MafoTool GmbH.

This project was developed using technologies: Java JSP/Spring /Hibernate, MySQL and for some modules Power Builder.

Top 5 Reasons Nearshoring with us

- Cost Reduction - up to 50%
- Customization - Solutions according your needs
- Experience - Understanding customer's demands.
- Quality - Skilled engineers + working procedures
- Control - Budget, reports and schedules over all project phases.

Technical Expertise

- Java / Java SE ;
- MS.NET;
- Power Builder;
- Mobile Applications;

Experience

- since 1994 on the market
- core team - together in last 10 years
- over 100 projects in last 10 years
- team members are certified on different technologies: i.e. Java, Microsoft, IBM, Oracle

By outsourcing part of your projects, you can

- Offload your legacy systems maintenance in order to free up your local staff to address more important and sensitive issues
- Nearshore your conversion projects. Technology platform and tooling conversions are now possible without overburdening your current staff.
- Complete projects that will not fit into your current time frame. Move the overloading projects offshore and concentrate only on the projects you consider critical

	Off Shore	Near Shore
Project leaders	2 One on site + one off site	1 Mobile
On site Team	40%	20%
Off site Team	60%	80%
Time difference	10 - 12 hours	1 - 2 hours
Travel cost Time/Air plain	+20 hours 1500 EUR minimum	3 hours 450 EUR

Off shore **vs** Near shore

SOFTWARE DESIGN / TOOLS

- Object-oriented analysis and design
- Design Patterns
- Component programming
- Multi-tier distributed enterprise systems design
- Multi-platform systems design
- Poseidon UML, Microsoft Visio, Power Designer
- Eclipse, JIRA, ANT, JUnit, Oracle jDeveloper, Visual Studio, Maven, Gradle
- CSV, SVN, VSS, Mercurial
- Oracle SQL Developer
- Domino Designer
- Power Builder

DEVELOPMENT and QA

- Code refractoring and profiling
- Test driven development
- User acceptance testing
- Distributions and stress testing
- Performance and Load Testing

OTHER TECHNOLOGIES

- IBM Lotus Notes / Domino Server
- SAP Power Builder
- C++, STL, MFC, ATL, WTL, Win32 API
- COM/ActiveX, DCOM, Log4cpp

JAVA TECHNOLOGY

- Java 2SE, Java 2EE
- Apache Tomcat
- Eclipse/ Eclipse Framework
- AWT / SWING / SWT
- Java API for XML (SAX, DOM, XSLT, etc.)
- Java Servlet, Spring, Jersey, Jackson, Prime Faces
- JPA, Hibernate, iBatis, JDBC,EclipseLink
- Enterprise JavaBeans (EJB)
- Java Remote Method Invocation (RMI)
- Java Naming and Directory Interface (JNDI)
- Java Web Start, GWT
- Play framework

WEB TECHNOLOGY

- HTML5, XHTML, CSS3, Bootstrap
- JavaScript - Angular, Backbone, Node.js, jQuery, Dojo, ExtJS, RequireJs, Bower, Gulp, Grant
- Ajax
- Java Server Pages / JSP Taglibs
- XML, XSLT, JSON
- Apache Tomcat Server
- IIS / ASPX, ASP
- PHP, Typo3, WebMail, osCommerce
- Joomla, Drupal, WordPress
- Symfony, ZEND Frameworks
- Domino Web
- Web services (implementations .NET, Java, Domino, etc.)
- Active Server Pages (ASPX, ASP)

.NET TECHNOLOGY

- SharePoint
- NET Framework
- ASP.NET, ADO.NET, ASP.NET MVC
- XML Web Services
- NET Compact
- C#.NET, VB.NET
- WPF, WCF, Entity Framework
- Dev Express, Telerik, Kendo UI
- Windows GUI Applications
- Reporting (Crystal Reports, Dynamic Reports, Reporting Services

MOBILE DEVELOPMENT

- Android
- iOS - iPhone, iPad
- Windows
- Hybrid - Cross Platform
- Worklight

PORTAL TECHNOLOGY

- Portals: Oracle, Liferay, JBOSS, Websphere
- Portlets: Velocity, JSP, Struts, Flash, IFrames, Web Proxy, JSR 168
- Security: Ja-Sig, Acegi Security, OpenSSO

DATABASES TECHNOLOGY

- Database design and development
- SQL programming
- DB optimization and query analyzing
- SQL optimization
- DB profiling
- Oracle 9i / 10g / 11g
- Microsoft SQL Server Family
- mySQL
- PostgreSQL
- DB2
- MongoDB, Redis

PLATFORMS

- Windows
- Windows Mobile
- Linux / Unix
- iOS - Apple
- Android
- OpenShift
- Amazon
- IBM BlueMix

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